



TA YA ELECTRIC WIRE & CABLE CO., LTD.  
Stock Code: 1609

# 2017 Investor Conference

## TA YA Group Overview & Financial Highlights

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2017/08/31



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- The purpose of the briefing is to provide information, therefore will not be updated under any circumstances.
- TA YA Group does not have any responsibility to update or correct any information in this presentation.
- The information within the presentation does not hint future decisions or promise any solid validity.

# AGENDA

- TA YA Group Overview
- Financial Highlights
- IR Contact

# TA YA Group Overview

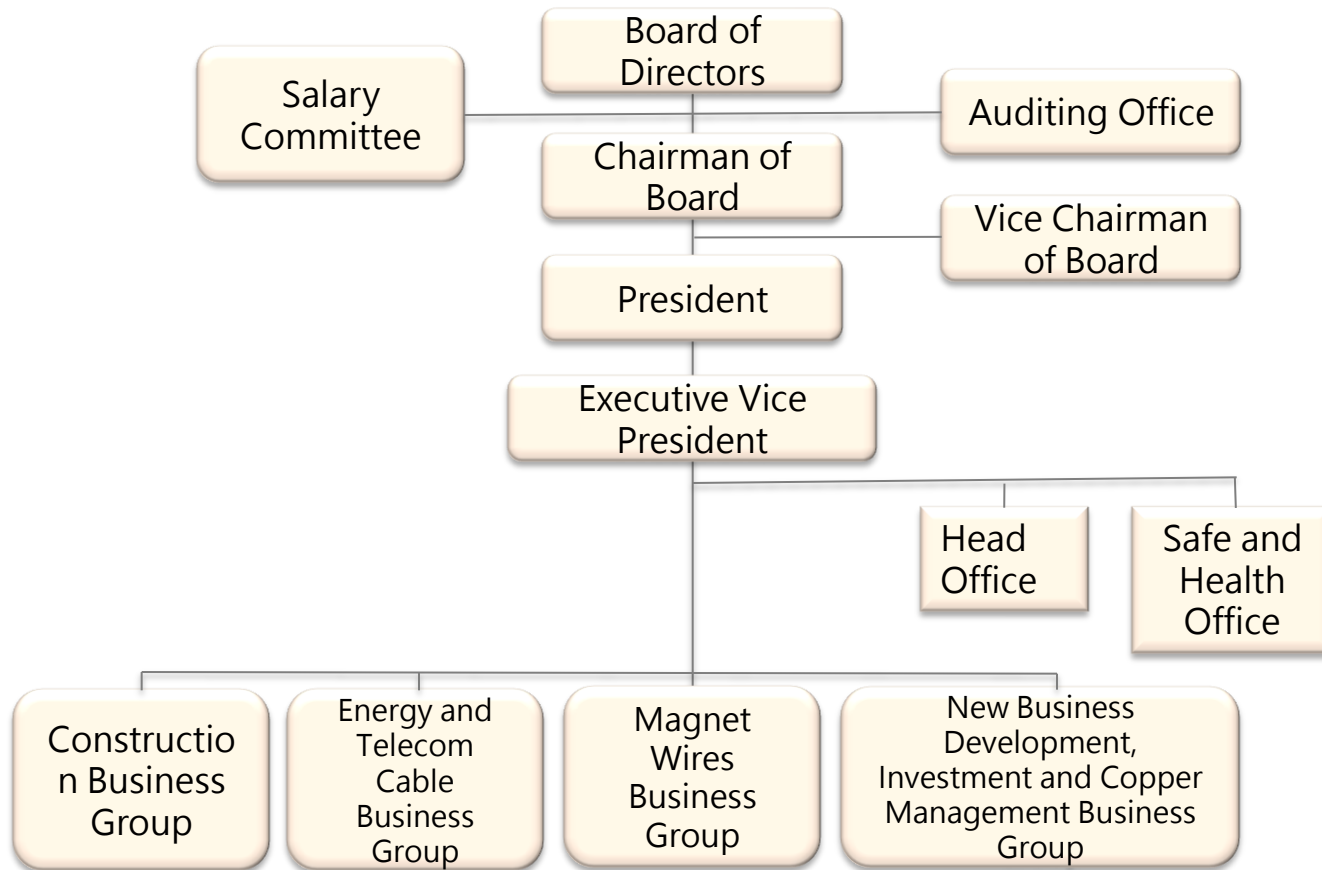
- CORPORATE CULTURE
- ORGANIZATIONAL CHART
- OVERVIEW OF GROUP

# TA YA Group Overview

- Management Philosophy: Transcendence, Compatibility, Prudence, Innovation
- Mission: Enlightened employees, satisfied customers, positive shareholders, and a pristine homeland
- Vision, We are committed to becoming
  - the leading brand in energy connect,
  - the force behind a better environment pristine homeland,
  - a corporation trusted by employees, clients, shareholders and society.
- Milestones
  - 1955, founded at Tainan
  - 1986, relocated headquarter to Guanmiao
  - 1988, listed on the TWSE
  - 1995, 161kV power cables passed tests by TPC
  - 2008, 345kV power cables passed tests by TPC; environmental-friendly power cables were certified by EPA
  - 2012, established Ta Ya Pristine Homeland Foundation
  - 2014, entered into the renewable energy business
  - 2016, President Tsai Ying-Wen visited the company' s HQ

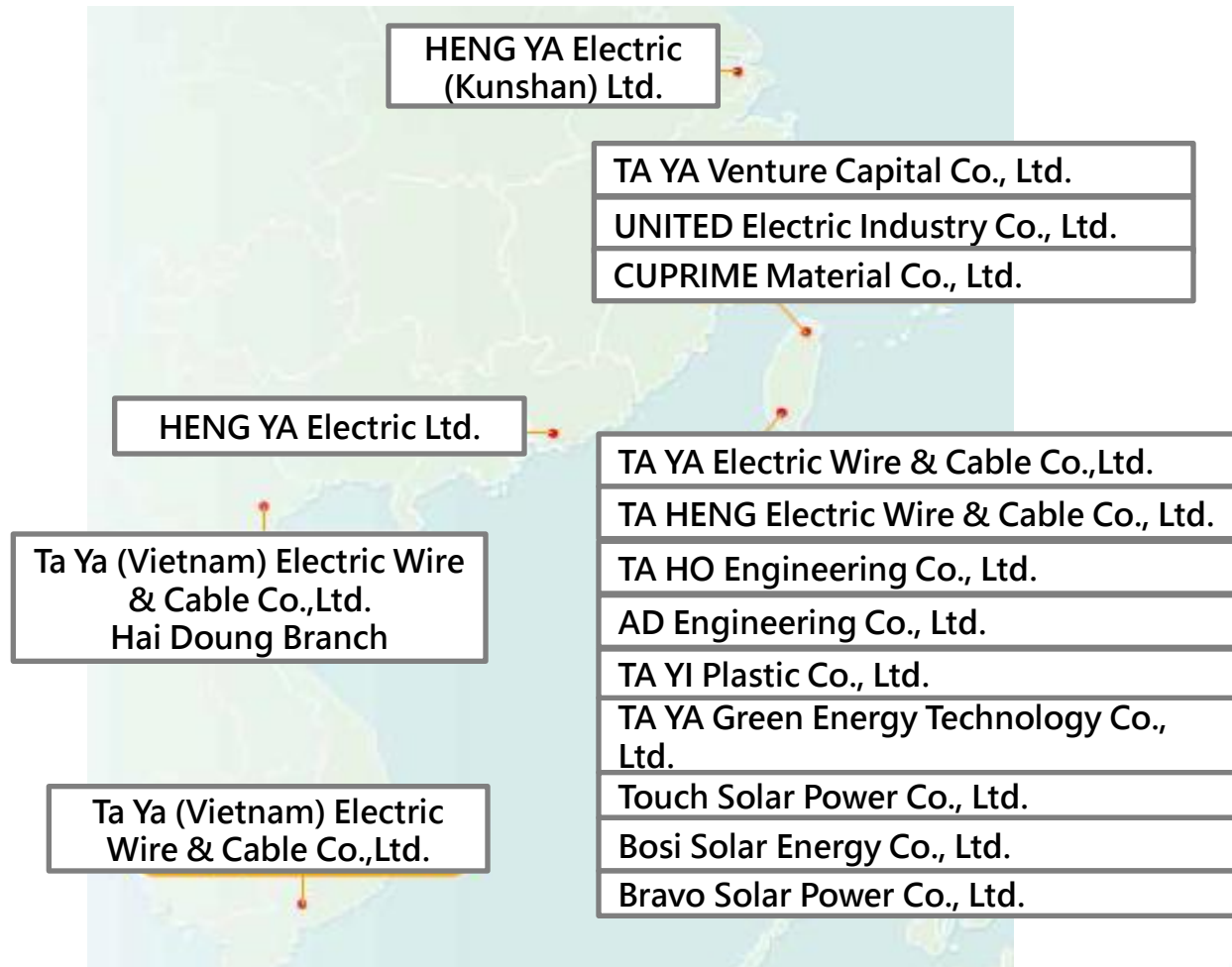
# TA YA Group Overview

## ➤ ORGANIZATIONAL CHART



# TA YA Group Overview

## ➤ OVERVIEW OF GROUP



# TA YA Group Overview

- Scope of Business and Products
  - Power cable: Production bases are available in Taiwan and Vietnam and auxiliary connection equipment for power cables is set up in Taiwan. We also provide construction and maintenance services for cable lines. A comprehensive system from 600V to 345kV has been set up. We are the first wire and cable company in Taiwan that develops the 345 kV system successfully and wins the engineering contract from TPC.
  - Telecom and fiber cables: Used for all kinds of communication and data transmission, such as telecommunication, data networks, cable TV, mobile communication, etc.,
  - Magnet wires: We have production bases in Taiwan, China, and Vietnam. The “Dragon” magnet wires have been sold domestically and overseas for more than 40 years. Based on the professional production experience for many years, we gradually develop magnet wires, flat wires and TILWs of different characteristics.
  - Bonding wires: The major products include copper bonding wires, au-pd coated copper wires, and pd-coated bonding wires and are suitable for the IC packaging industry.
  - Construction: maintaining and making use of idle, non-production assets located in Taiwan.



# TA YA Group Overview

- Scope of Business and Products
  - Copper products: Cuprime produces 8mm super-pure copper bars with oxygen content to the minimum of less than 2ppm. R&D and production of phosphorus copper balls and copper nuggets started in 2014 to meet the requirements of the electronics industry and hi-tech products.
  - Solar power plant: focuses on renting factories, rooftops and suitable locations for the construction of solar power plants.
  - Motor design house: AMIT System Service LTD. is a motor designer and provides one-stop service for customers.

# Financial Highlights

## CONSOLIDATED STATEMENTS OF INCOME : 2017 H1

Unit: Thousand of NTD, except for EPS in NTD

| ITEM  | 2017H1    | %     | 2016H1    | %     | Growth% |
|---|-----------|-------|-----------|-------|---------|
| Net Sales   | 7,739,865 | 100.0 | 6,857,596 | 100.0 | 12.9    |
| Operating Costs   | 7,097,095 | 91.7  | 6,435,322 | 93.8  | 10.3    |
| Gross Profit  | 642,770   | 8.3   | 422,274   | 6.2   | 52.2    |
| Operating Expenses  | 389,926   | 5.0   | 415,693   | 6.1   | (6.2)   |
| Net Profit  | 252,844   | 3.3   | 6,581     | 0.1   | 3,742.0 |
| Non-Operational Income<br>(Expenditure)                                 | (62,190)  | (0.8) | (92,104)  | (1.3) | -       |
| Net Profit After Tax<br>(Attributable to Shareholders<br>of the Parent) | 131,452   | 1.7   | (107,017) | (1.6) | -       |
| EPS   | 0.23      |       | (0.19)    |       | -       |

# Financial Highlights

## CONSOLIDATED STATEMENTS OF INCOME : 2015~2016

Unit: Thousand of NTD, except for EPS in NTD

| ITEM  | 2016       | %     | 2015       | %     | Growth% |
|---|------------|-------|------------|-------|---------|
| Net Sales   | 14,268,029 | 100.0 | 15,189,555 | 100.0 | (6.1)   |
| Operating Costs   | 13,239,130 | 92.8  | 14,715,319 | 96.9  | (10.0)  |
| Gross Profit  | 1,028,899  | 7.2   | 474,236    | 3.1   | 117.0   |
| Operating Expenses  | 814,234    | 5.7   | 875,571    | 5.8   | (7.0)   |
| Net Profit or Loss  | 214,665    | 1.5   | (401,335)  | (2.6) | 153.5   |
| Non-Operational Income<br>(Expenditure)                                 | (66,278)   | (0.5) | (184,162)  | (1.3) | 64.0    |
| Net Profit After Tax<br>(Attributable to<br>Shareholders of the Parent) | 28,136     | 0.2   | (542,270)  | (3.7) | 105.2   |
| EPS   | 0.05       |       | (0.97)     |       | -       |

# Financial Highlights

Subsidiaries Net Income: 2016H1~2017H1

(EXPRESSED IN THOUSANDS OF NTD)

| Subsidiaries   | 2017H1<br>NET INCOME | 2016H1<br>NET INCOME |
|--|----------------------|----------------------|
| TA YA (CHINA) HOLDING LTD.                                   | 7,456                | (73,720)             |
| TA YA VENTURE HOLDINGS LTD.                                  | 3,162                | (630)                |
| TA YA (Vietnam) INVESTMENT<br>HOLDING LTD.                   | 22,379               | 13,729               |
| HUA YA VENTURE CAPITAL CO., LTD.                             | 2,213                | 7,288                |
| TA YA VENTURE CAPITAL CO., LTD.                              | (2,979)              | (27,667)             |
| TA HENG ELECTRIC WIRE & CABLE<br>CO., LTD.                   | 9,691                | 5,925                |
| TA YA (Vietnam) ELECTRIC WIRE &<br>CABLE JOINT STOCK COMPANY | -                    | 39,755               |
| TAER INNOVATION CO., LTD.                                    | -                    | (24,742)             |
| TA HO ENGINEERING  | 1,607                | 4,890                |
| TA YI PLASTIC CO., LTD.                                      | 642                  | 1,322                |
| CUPRIME MATERIAL CO., LTD.                                   | 14,470               | (41,235)             |
| <b>Subtotal</b>  | <b>58,641</b>        | <b>(95,085)</b>      |

# Financial Highlights

Subsidiaries Net Income: 2016H1~2017H1

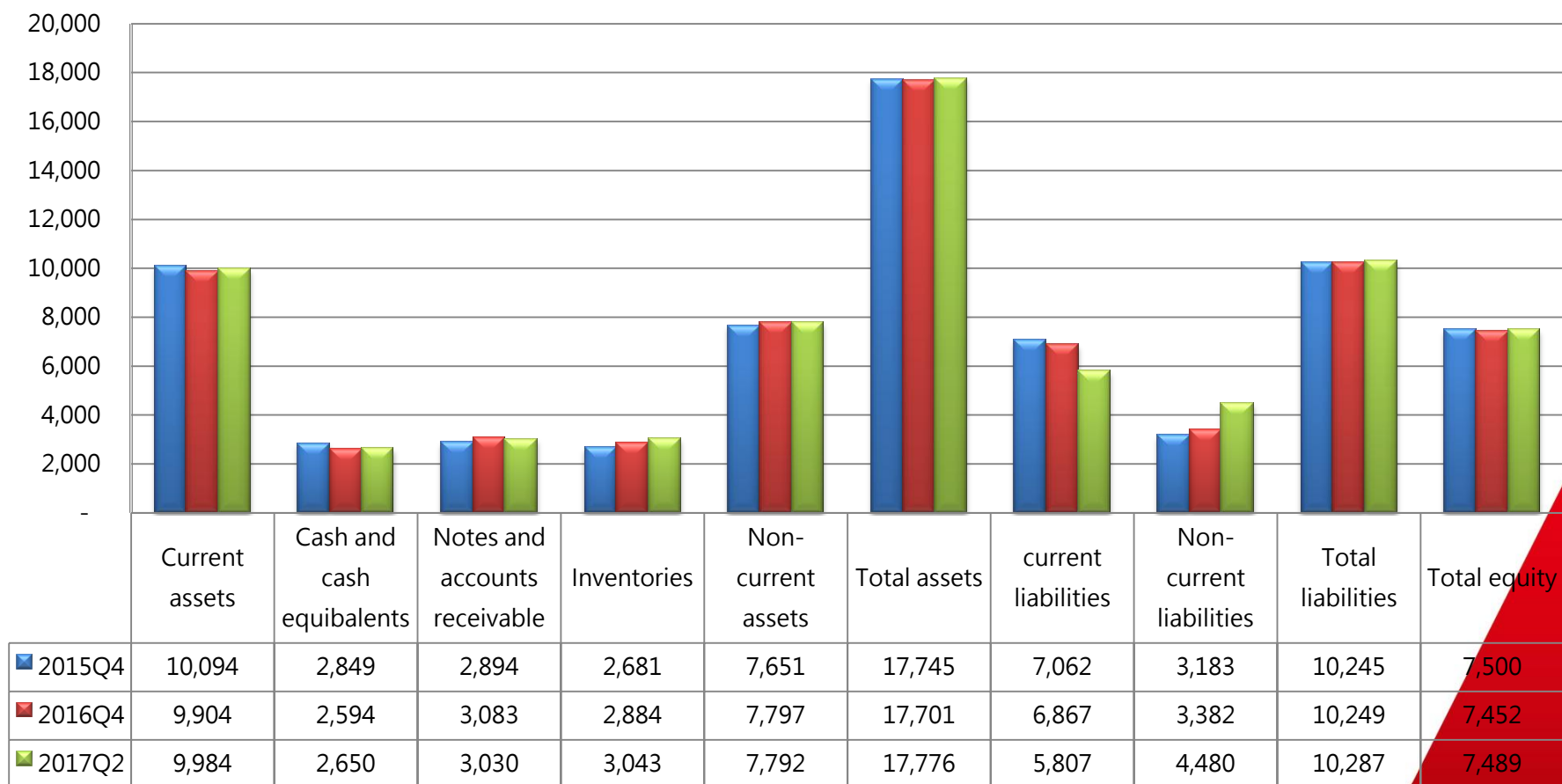
(EXPRESSED IN THOUSANDS OF NTD)

| Subsidiaries                                       | 2017H1<br>NET INCOME | 2016H1<br>NET INCOME |
|--|----------------------|----------------------|
| Continued from the previous page                   | 58,641               | (95,085)             |
| UNITED ELECTRIC CO., LTD.                          | 21,973               | 14,392               |
| TA YA UNITED ENGINEERING CO., LTD.                 | -                    | (1,347)              |
| AD ENGINEERING CO., LTD.                           | 13,815               | 22,975               |
| PLASTIC TECHNOLOGY INVESTMENT<br>HOLDING CO., LTD. | 3,178                | 5,773                |
| JUNG SHING WIRE CO., LTD.                          | 37,549               | 20,699               |
| TA YA Green Energy Technology CO., LTD.            | 1,790                | (889)                |
| AMIT system service LTD.                           | (6,885)              | -                    |
| <b>Subsidiaries Net Income</b>                     | <b>130,061</b>       | <b>(33,482)</b>      |

# Financial Highlights

## CONSOLIDATED BALANCE SHEETS : 2015~2017 Q2

Unit: Thousand of NTD, except for EPS in NTD



# IR Contact

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Thank you.