

TA YA ELECTRIC WIRE & CABLE CO., LTD.

Stock Code: 1609

## 2023 Results Presentation

TA YA Group Overview & Financial Highlights

Company Spokesman: Chen, Chung-Kuang

2023/06/08



## DISCLAIMER

- The purpose of the briefing is to provide information, therefore will not be updated under any circumstances.
- TA YA Group does not have any responsibility to update or correct any information in this presentation.
- The information within the presentation does not hint future decisions or promise any solid validity.



# TA YA Headquarter

Found: 1955年

**Responsible Person**: CEO Shang-Hung Shen

Capital: NTD 6.846 billion

Net Revenue: NTD 6.292billion(March 31, 2023)

Area: 138,038 m<sup>2</sup>

TA YA Head Office Employee : 600

TA YA Group Employee: 1,700

Product: Power Cable / Magnet Wire / Telecom Cable / Optical Fiber Cable/Solar Energy/Energy Storage System

# **TA YA Group Vision**



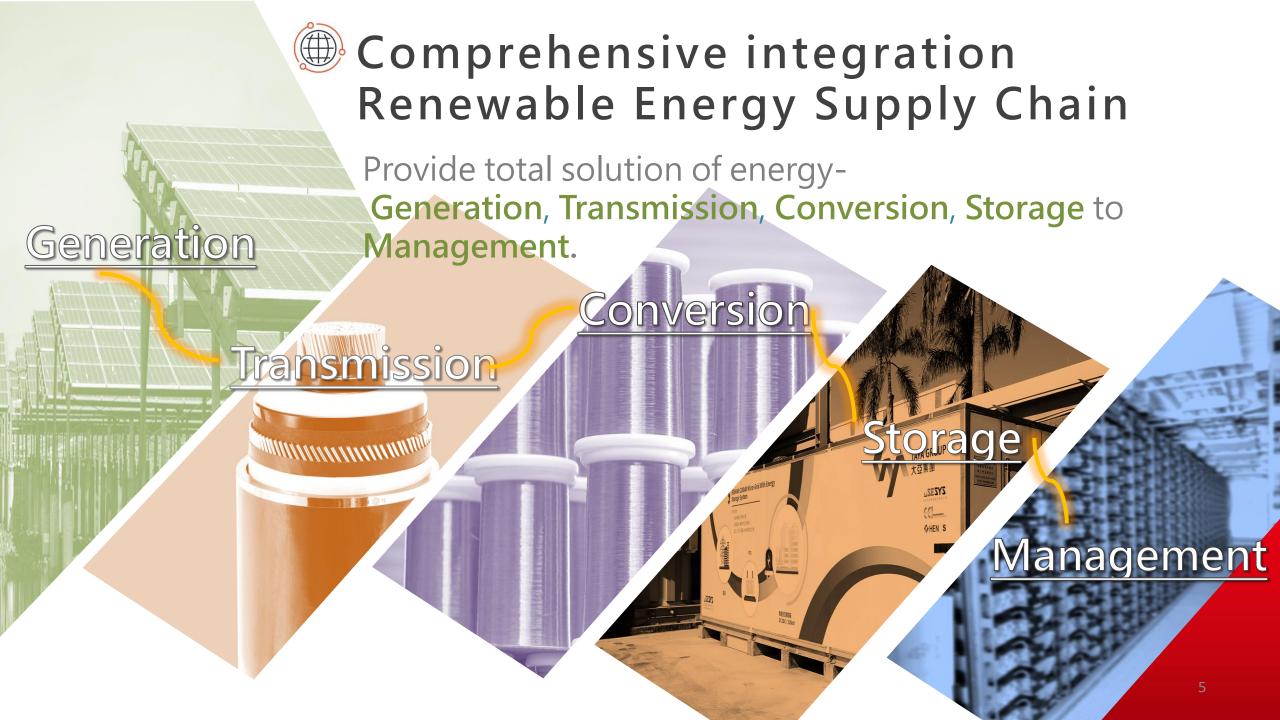
The purpose of ESG be implemented in our vision A





A business trusted by employees, customers, shareholders, and society

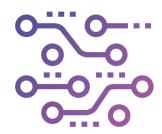
A creator of harmonious environment and pristine homeland





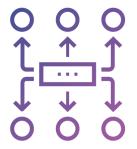
## About TA YA Headquarters

Combined with 5 Business Groups



Energy and Telecom Communication Cable Business Group

Operates the production, development, and sales of electricity and communication cables and monitors affiliated enterprises, including Ta Ho, AD, and Ta Ya Green Energy Technology Co., Ltd. .



Magnet Wires Business Group

Operates the production, development, and sales of enamel wires and monitors affiliated enterprises, including Heng Ya Electric Ltd. (Hong Kong), Heng Ya Electric (Kunshan) Co., Ltd., and Ta Yi Plastic Co., Ltd..

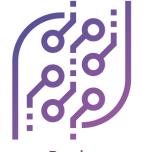


New Business Development, Investment and Copper Management Business Group

Operates the production, development, and sales of encapsulation solder wires, copper procurement, management of the Taipei Branch, and the evaluation of overseas investments.



Construction Business Group



Business Administration Group

Operates building construction and sales management.

Coordinates all groups, responds demands of stakeholders rationality, fulfills comprehensive effectiveness of groups, keeps sustainable growing.



# **Consolidated Performance**

Unit: Thousand of NTD, except for EPS in NTD

	108	109	110	111
Net Revenue	18,153,101	18,300,805	27,457,879	26,749,017
Net Profit *1	505,047	850,045	1,408,768	841,475
EPS*2	0.86	1.41	2.17	1.24
Cash Dividend	0.30	0.35	0.35	0.50
Stock Dividend	-	0.35	0.60	0.10
Total	0.30	0.7	0.95	0.60



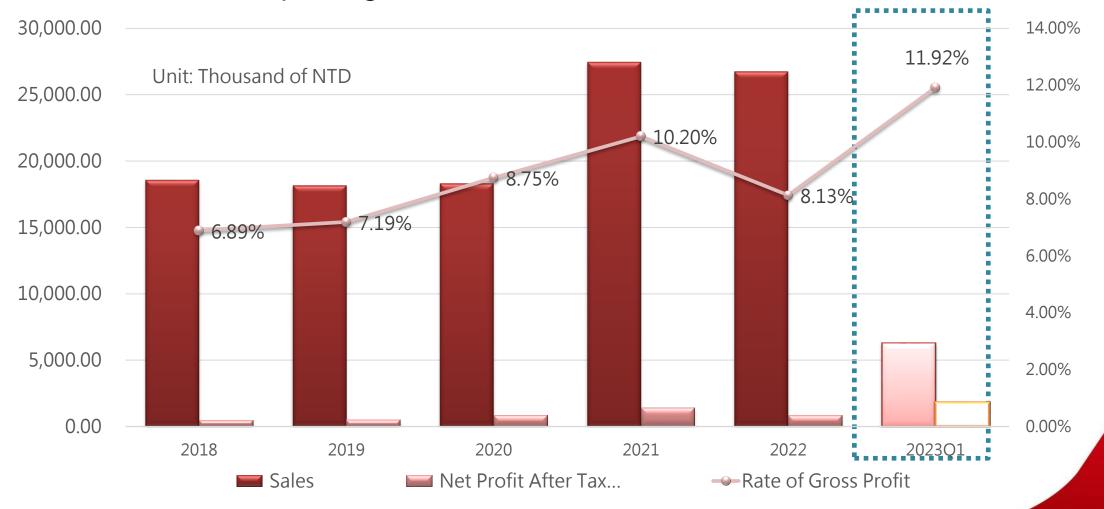
Net Revenue

<sup>\*1 :</sup> Net Profit Attributable to Owners of the parent  $\,^{\circ}$ 

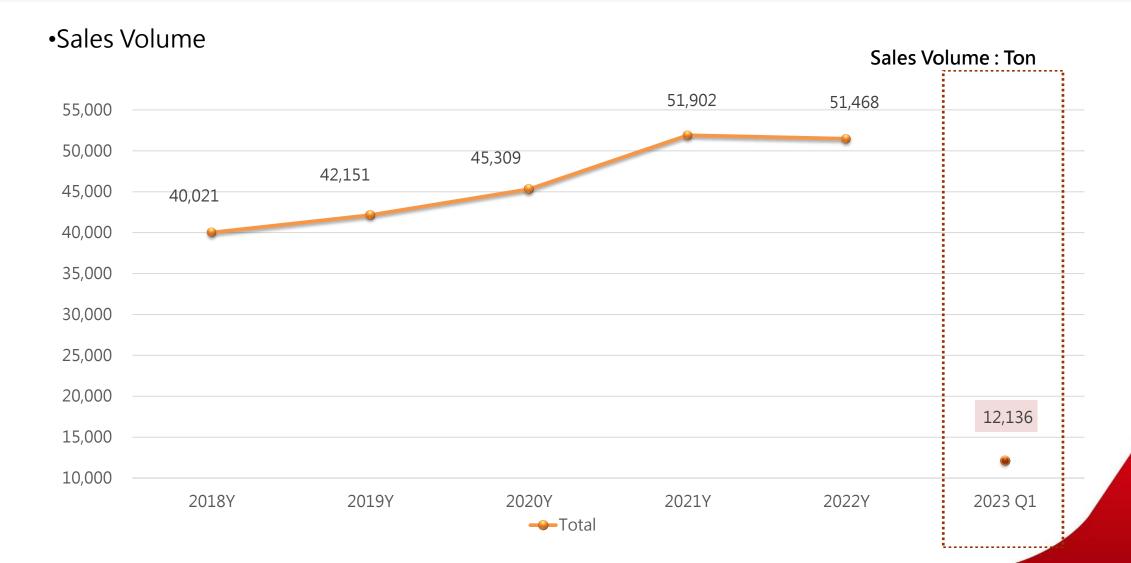
<sup>\*2 :</sup> EPS of the year shall be calculated based on the weighted average outstanding shares of the year, which are after retrospective adjustments.



### Consolidated Operating Performance

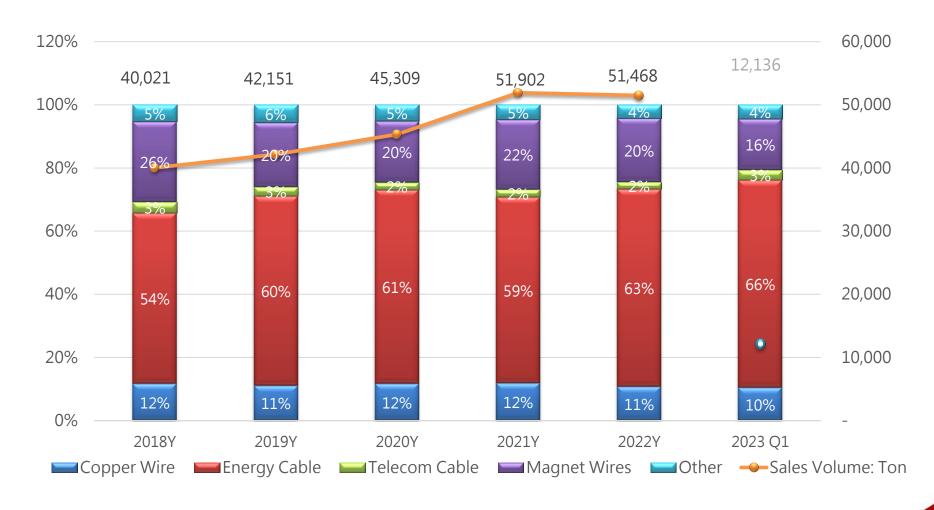






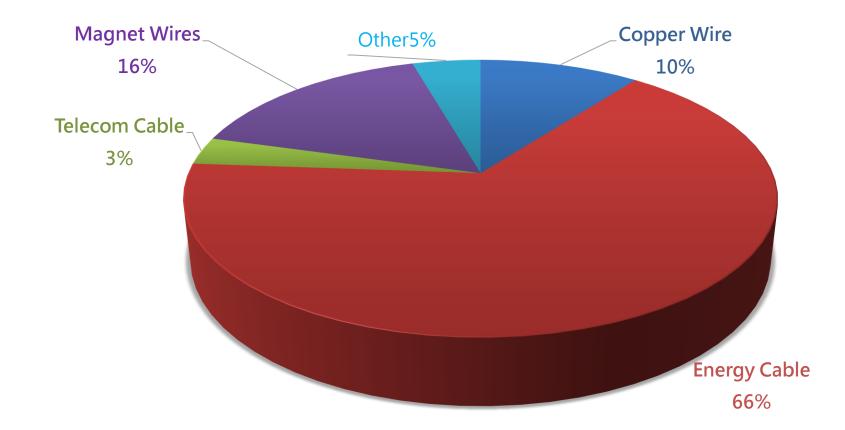


#### • Sales Volume Of Various Products:



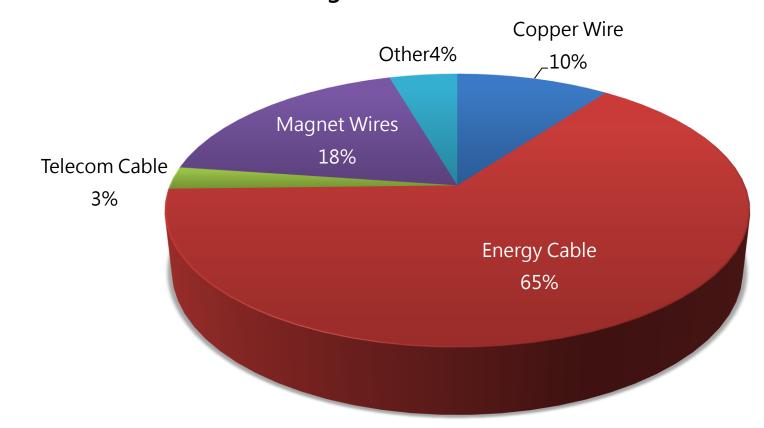


#### •2023 Q1 The ratio of Product sales volume





#### •2023 Q1 The ratio of Product sales figures





• Consolidated Statements of Income: 2023 Q1

Unit: Thousand of NTD, except for EPS in NTD

ltem	2023Q1		2022Q1	L	Annual Growth Rate
Net Sales	6,291,515	100.0	6,700,063	100.0	(6.1)
Operating Costs	5,541,196	88.1_	6,050,493	90.3_	(8.4)
Gross Profit	750,319	11.9	649,570	9.7	15.5
Unrealized Gain On The Transactions With Associates	2,815	-	1,101	-	155.7
Realized Gain On The Transactions With Associates	2,353		593	-	296.8
Net Profit	749,857	11.9	649,062	9.7	15.5
Operating Expenses	476,110	7.5_	315,670	4.7_	50.8
Net Profit	273,747	4.4	333,392	5.0	(17.9)
Non-Operational Income	1,729,666	27.4	17,987	0.2	9,516.2
Net Profit After Tax					
(Attributable to Shareholders of the Parent )	1,791,513	28.5	231,615	3.4	673.5
EPS	2.65		0.34	_	13



• Consolidated Statements of Income: 2021~2022

Unit: Thousand of NTD, except for EPS in NTD

ltem	2022		2021		Annual Growth Rate
Net Sales	26,749,017	100.0	27,457,879	100.0	(2.6)
Operating Costs	24,572,112	91.9_	24,656,077	89.8_	(0.3)
Gross Profit	2,176,905	8.1	2,801,802	10.2	(22.3)
Unrealized Gain On The Transactions With Associates	2,353	0.0	593	0.0	296.8
Realized Gain On The Transactions With Associates	593			0.0	-
Net Profit	2,175,145	8.1	2,801,209	10.2	(22.3)
Operating Expenses	1,328,946	5.0	1,294,011	4.6_	2.7
Net Profit	846,199	3.1	1,507,198	5.6	(43.9)
Non-Operational Income	368,389	1.4	492,864	1.8	(25.3)
Net Profit After Tax					
(Attributable to Shareholders of the Parent)	841,475	3.2	1,408,768	5.1	(40.3)
EPS	1.24		2.17		



## Operating Performance Per Share

Item / Year	2018	2019	2020	2021	2022	2023Q1
Earnings Per Share	0.83	0.86	1.41	2.17	1.24	2.65
Cash Dividend Per Share	0.3	0.3	0.35	0.35	0.50	NA
Stock Dividend Per Share	0.4	0	0.35	0.60	0.10	NA
Return on Equity	7.15%	7.09%	11.79%	16.01%	8.89%	13.98%
Net Value Per Share	11.11	11.92	13.05	15.19	15.37	18.06
Operating Cash Flow Per Share	0.75	1.02	0.99	(1.97)	(0.43)	2.69



# Distribution map of TA YA Solar Power Station

#### There are

- 62 solar power plants
- Its cumulative installed capacity is 207MW
- We expected to be completed by 2023 with capacity of 50MW.





- Its cumulative installed capacity is 120MW.
- Its goal is to achieve the benefits of "breeding-based value-added green electricity and flood storage"
- Fishery and Electricity Symbiosis is achieved by setting up green energy power generation facilities at fish farm embankments and water channels, providing shades for the fish farm to keep the water cool in summertime, for delivering electricity while keeping aquaculture production at the time; tarpaulin shedding can be provided on top of the facility in the wintertime to withstand cold weathers. The Qi-Gu Fishery and Electricity Symbiosis Project, which combines fishery with a green power generation system while functioning as flood retention at the same time, is creating a triplewin situation for the locality.





# 大亞太陽能

- To establish a 2.89MW power plant on the factory roof at the Kuan-Miao Headquarters.
- Cooperation with Taiwan Sugar Company to build a facility spanning tens of thousands of square meters with a capacity of 6.94MW on the roof.
- Accomplished category change of a 71-hectare land at Xue-Jia District, Taiwan, for setting up a 76MW solar power plant, the very first in Taiwan for a private land exceeding 30 hectares to have succeeded in a category change.
- An independent 600kWh, 200kW "Da-Ya Power Storage Micro Grid" System
  is established at Guanmiao Plant Area, which provides comprehensive power
  dispatch services that combine power storage, electricity installation,
  environment control and grid information into an integral system

#### In the future

Actively develop medium to large scale power plants at the roof and ground surface of enterprise premises.

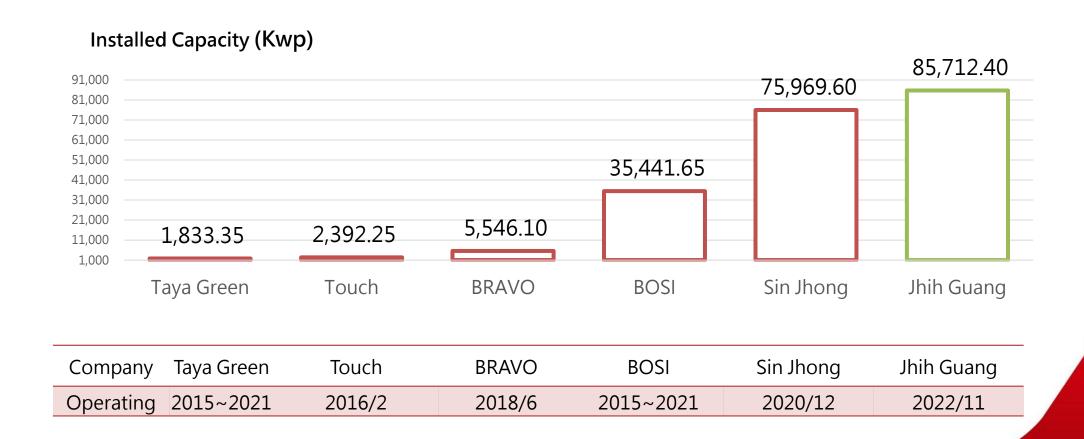
Expect to exceed 250MW by 2023.



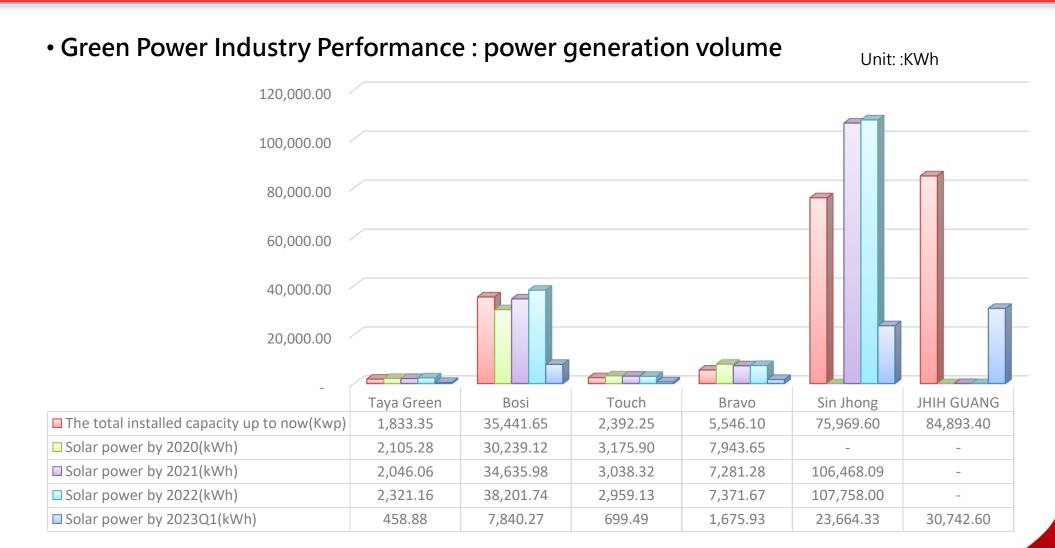


# Solar Industry of TA YA Group

#### Installed Capacity up to now(Kwp)



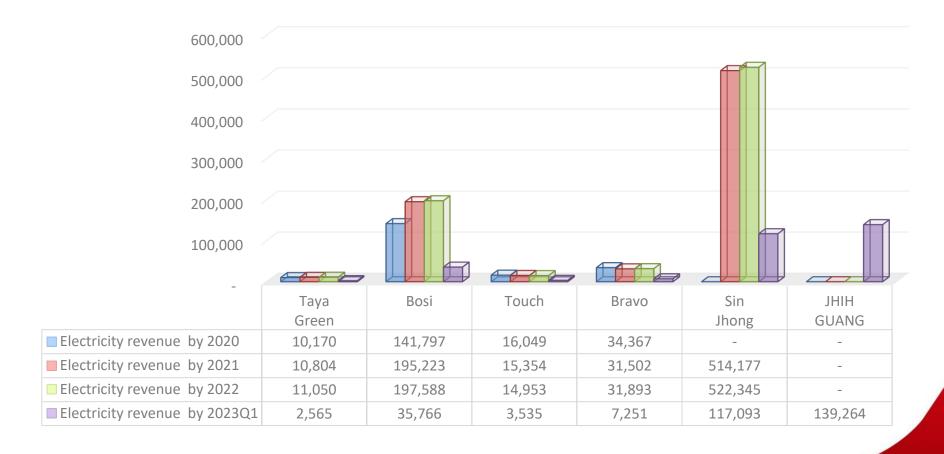






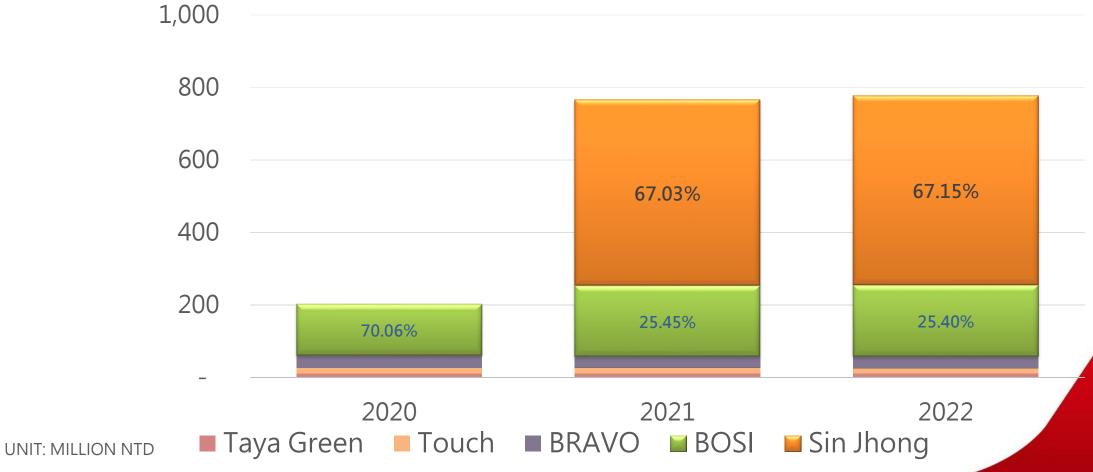
#### Green Power Industry Performance

Unit: Thousand of NTD





Green Power Industry Performance
 2020~2022 Electricity Revenue





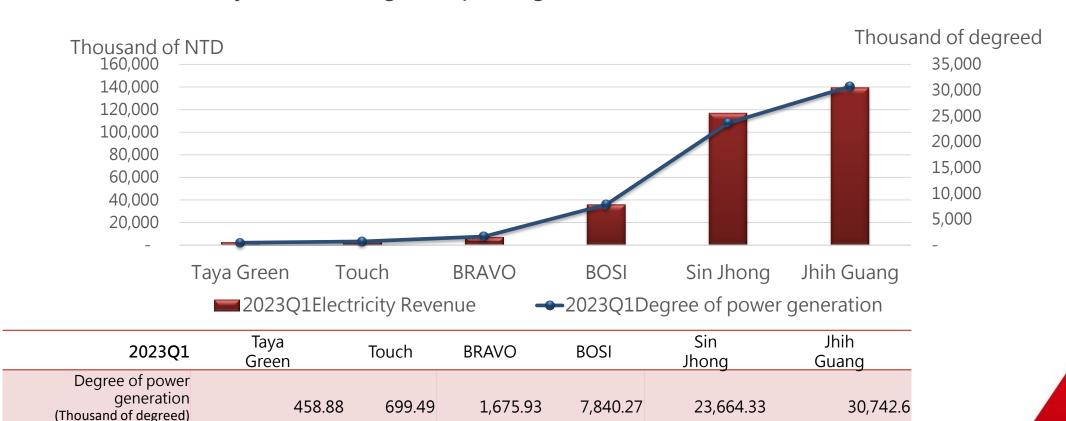
**Electricity Revenue** 

(Thousand of NTD)

# Green Power Industry Performance2023Q1 Electricity Revenue/ Degree of power generation

2,565

3,535



7,251

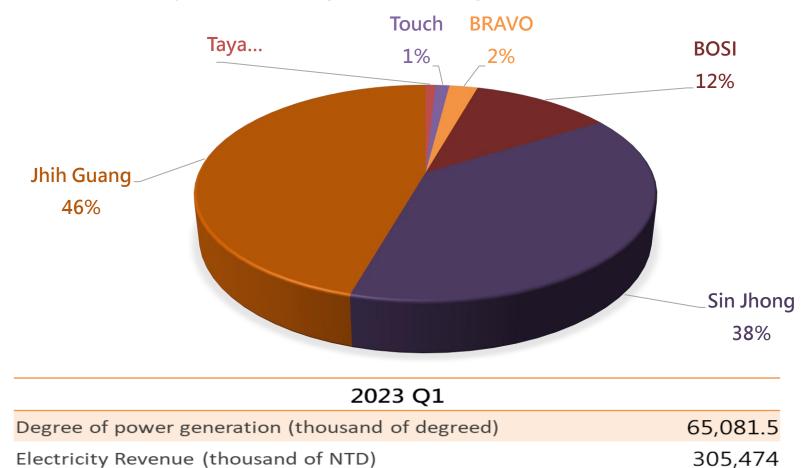
35,766

117,093

139,264



# Green Power Industry Performance2023Q1 Electricity Revenue/ Degree of power generation





# Affiliated companies of energy storage industry

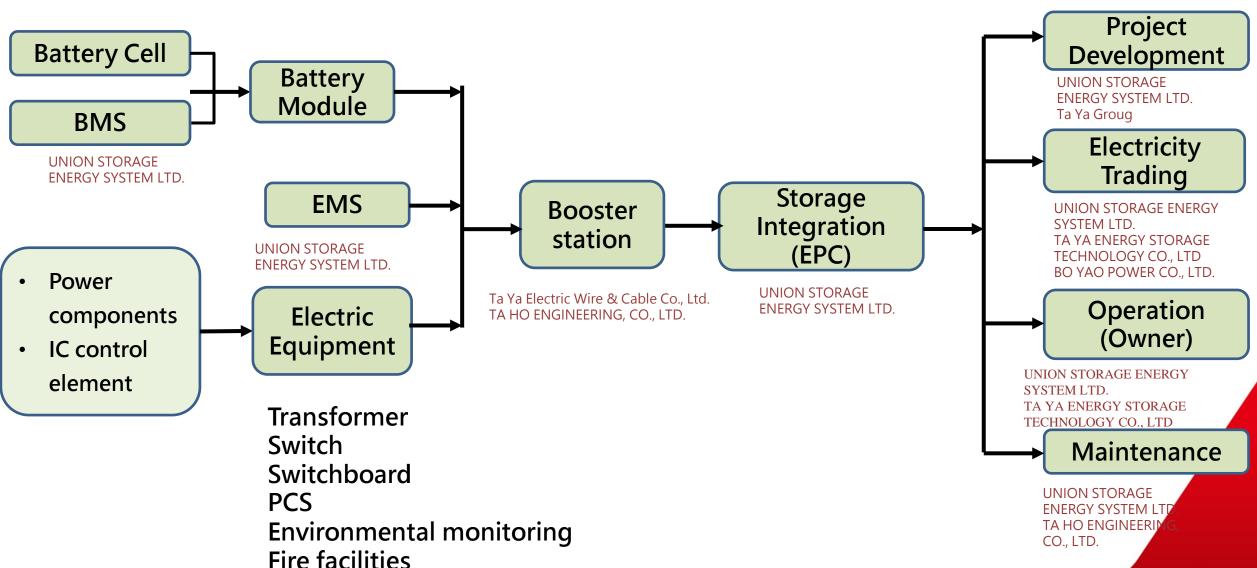
- Taya Group invested in UNION STORAGE ENERGY SYSTEM LTD. In 2017,
- For providing auxiliary platform services for energy storage, large scale user power storage facilities, and battery products.
- Taya Group established TA YA Energy Storage Technology Co., Ltd. in November 2021 to provide integration services of energy storage systems; the company started the establishment of an MW scale energy storage system in the same year. Its services include investment, development, construction, O&M, Energy Storage, and sales of electricity.







# The Role of Ta Ya play in smart energy grid suplier



#### Energy Storage Micro Grid System - Demand Control

#### Ta Ya Energy Storage 600kWh/200kW Micro Grid System Actual Application

#### Comprehensive

- Peak cutting and valley filling, Grid
   Modulation
- Demand Control, Demand Service

#### **Application benefits**

- Achieve peak cutting and valley filling by charging the valleys and discharging the peaks.
- Timely supply extra power for extra needs, thereby not to exceed the contract capacity.
- Provide suppressed power by participating in TPC' s Power Demand Respondence



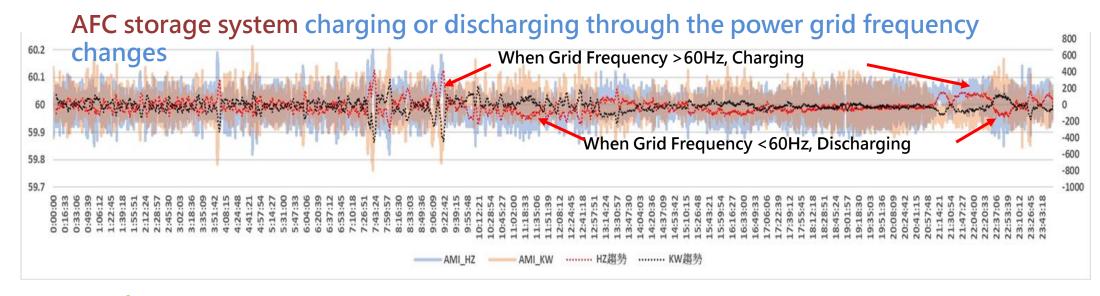
- Provide control for suppressed peak power use in the plant
- Time schedule control
- Active and manual demand control
- Lower the contract capacity

#### Lowers electricity cost:

price difference by time of use + lowers contract capacity + prevents exceeding Contract Capacity



# AFC storage system







**1MW 1.2MWh** 



5MW 6.2MWh



Guiren Dist.

2.5MW 3.5MWh

# Joined Taipower Trading Platform



On Nov. 15, 2021, Taipower completed the "Taipower Electric Power Trading Platform" provides Auxiliary Frequency Modulation Service (AFC), Instant standby and supplementary standby ancillary service transactions.



As of 2023, 14 colleagues of TAYA have gained the Tai Power trading platform license •



Joined the Taipower Trading Platform in 2022/5 •



Energy Storage Short-term goal:

Join a power-trading platform to install AFC storage with 100MV installation scope within five years.





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